



March 2026 Report

Total AC Lane Hours 9246.00

Aquatics Center Instructional Programming		Lane Hours	\$	Number of Participants	Unique participants
Contract Classes					
	Naomi's Hiit Water Aerobics	176	\$ 7,358.00	594	76
	Swim With Me	12	\$ 2,658.10	7	7
	Fluid Movement	24	\$ 1,750.00	5	5
Swim Lessons					
	Group	128	\$ 10,599.00	177	136
	Semi-Private and Private	48	\$ 3,000.00	30	27
Totals			\$ 25,365.10	813	

Aquatics Center Public Drop In Programming			\$	Number of Customer Lane Uses	
Public Swim					
	Reservations	5775	\$ 14,693.00	7773	1023
	Lap Swim Drop in	524	\$ 1,265.00	424	167
	Recreation Swim	156	\$ 3,432.00	793	232
Totals			\$ 19,390.00	8990	

Annual Membership Sales at the Aquatics Center			\$	Memberships sold	
Wiseburn Rec IDs	Adult ID		\$ 570.00	38	
Wiseburn Rec IDs	Senior ID		\$ 15.00	3	
Wiseburn Rec IDs	Youth ID		\$ 360.00	36	
Wiseburn Rec IDs	Infant ID		\$ 5.00	1	
Totals			\$ 950.00	78	

El Segundo Rec IDs	Adult ID		\$ 390.00	29	
El Segundo Rec IDs	Senior ID		\$ 20.00	4	
El Segundo Rec IDs	Youth ID		\$ 230.00	28	
El Segundo Rec IDs	Infant ID		\$ 10.00	3	
Totals			\$ 650.00	64	

Membership Sales			\$	Passes Purchased to use towards Lane Rentals	
El Segundo Resident Punch Passes					
	10 Punch Pass		\$ 223.00	7	
	20 Punch Pass		\$ 314.00	5	
	30 Punch Pass		\$ 1,129.00	12	
El Segundo Resident Membership Passes					
	Annual		\$ 1,800.00	6	
Wiseburn Resident Punch Passes					
	10 Punch Pass		\$ 44.00	1	
	20 Punch Pass		\$ -	0	
	30 Punch Pass		\$ 394.00	5	
Wiseburn Resident Membership Passes					
	Annual		\$ 600.00	2	
Non-Resident Punch Passes					
	10 Punch Pass		\$ 1,575.00	30	
	20 Punch Pass		\$ 2,002.00	21	
	30 Punch Pass		\$ 5,579.00	43	
Non-Resident Membership Passes					
	Annual		\$ 4,900.00	9	
Totals			\$ 18,560.00	141	

Aquatics Center Permit Groups		Lane Hours	\$	Estimated Participants (4 to 5 per lane)	Multiplier
Beach Cities Alpha		1150.00	\$ 19,980.00	5750	5
SCAQ		424.00	\$ 7,632.00	1696	4
Tower 26		102.00	\$ 1,836.00	306	3
Trojan		607.00	\$ 5,948.60	1214	2
Coastal		120.00	\$ 1,176.00	240	2
Totals		2403.00	\$ 36,572.60	9206.00	

Events + Special Programming			\$	Number of Participants	
Totals			\$ -	0	

Total Revenue		Estimated Amount of Visitors in March	
TOTAL \$ 101,487.70		19292.00	



Aquatics Summary

December-March

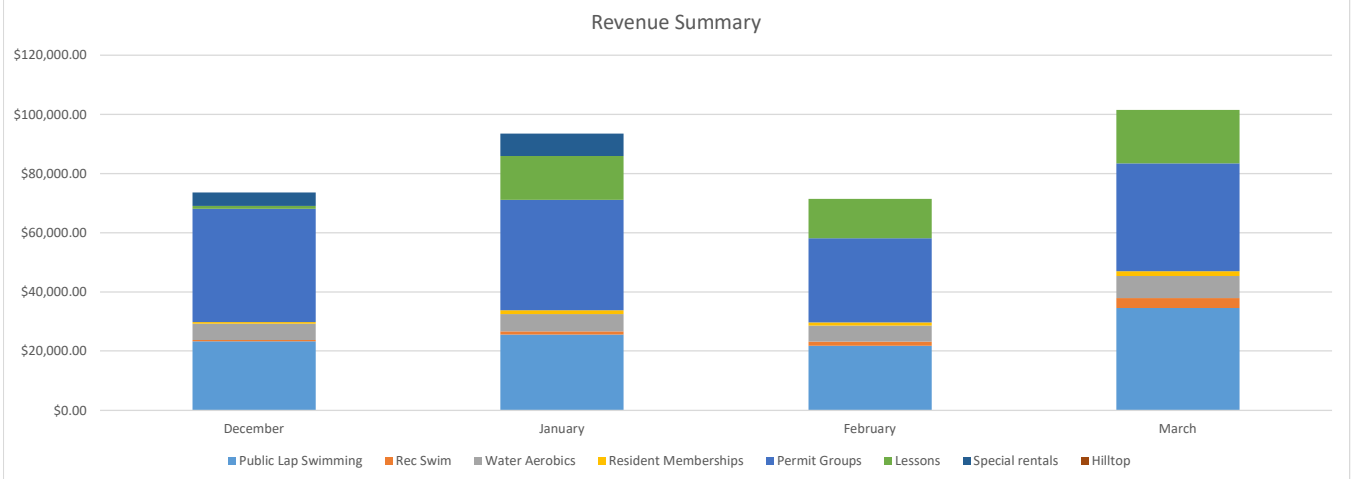
Monthly Statistics	December		January		February		March	
	Revenue	Participation	Revenue	Participation	Revenue	Participation	Revenue	Participation
Water Aerobics	\$ 5,474.00	440	\$ 5,806.00	442	\$ 5,446.00	429	\$ 7,358.00	594
Lesson Programming	\$ 994.50	7	\$ 14,742.50	177	\$ 13,308.50	141	\$ 18,007.10	219
Lap Swimming	\$ 23,348.00	6250	\$ 25,616.00	6654	\$ 21,732.00	6351	\$ 34,518.00	8197
Family/Rec Swim	\$ 434.00	114	\$ 1,066.00	312	\$ 1,468.00	396	\$ 3,432.00	793
Annual Membership Sales	\$ 470.00	40	\$ 1,375.00	145	\$ 1,030.00	90	\$ 1,600.00	142
Rentals/Permit Groups	\$ 38,304.70	9767.75	\$ 37,271.30	7926	\$ 28,494.10	6516	\$ 36,572.60	9206
Special Events/Rentals	\$ 4,603.00	10	\$ 7,680.00	50	\$ -	0	\$ -	0
Hilltop	\$ -	-	\$ -	-	\$ -	-	\$ -	-
Totals	\$73,628.20	16,629	\$93,556.80	15,706	\$71,478.60	13,923	\$101,487.70	19,151

Participation Summary



Total Participation December-March 65,409

Revenue Summary



Total Revenue December-March \$340,151.30

FY 2025-2026 February Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted	Variance
Permit Group	\$50,958	\$0	\$0	\$0	\$50,958	\$81,094	(\$30,136)
Instructional Programming	\$18,755	\$0	\$0	\$0	\$18,755	\$50,083	(\$31,328)
Drop-In Programming	\$23,200	\$0	\$0	\$0	\$23,200	\$30,768	(\$7,568)
Other Revenue	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	\$0
Total Revenue	\$92,913	\$0	\$0	\$0	\$92,913	\$161,944	(\$69,032)
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total	
Employee-Related	(\$45,053)	(\$950)	\$0	(\$7,289)	(\$53,292)	(\$181,748)	\$128,456
Supplies & Services	(\$10,554)	(\$47)	\$0	\$0	(\$10,600)	(\$19,567)	\$8,966
Public Works	<u>(\$30,624)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$30,624)</u>	<u>(\$51,578)</u>	\$20,955
Total Expense	(\$86,230)	(\$997)	\$0	(\$7,289)	(\$94,516)	(\$252,893)	\$158,377
Net Income	\$6,682	(\$997)	\$0	(\$7,289)	(\$1,604)	(\$90,949)	\$89,346
Cost Recovery	108%	0%	NA	0%	98%	64%	34%
Lane Hours	9,258.50	-	NA	NA	9,258.50	11,664.40	(2,405.90)
Revenue / Lane Hour	\$10.04	NA	NA	NA	\$10.04	\$36.78	(\$26.74)
Cost / Lane Hour	(\$9.31)	NA	NA	NA	(\$9.31)	(\$59.59)	\$50.27
Net Income / Lane Hour	\$0.72	NA	NA	NA	\$0.72	(\$1.74)	\$2.46

FY 2025-2026 July-February Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted	Variance
Permit Group	\$313,205	\$0	\$0	\$0	\$313,205	\$374,124	(\$60,919)
Instructional Programming	\$90,081	\$0	\$0	\$0	\$90,081	\$177,941	(\$87,860)
Drop-In Programming	\$162,358	\$0	\$12,377	\$0	\$174,735	\$198,010	(\$23,275)
Other Revenue	<u>\$16,287</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$16,287</u>	<u>\$0</u>	\$16,287
Total Revenue	\$581,930	\$0	\$12,377	\$0	\$594,307	\$750,074	(\$155,768)
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total	
Employee-Related	(\$400,895)	(\$12,248)	(\$61,724)	(\$132,834)	(\$607,701)	(\$1,074,884)	\$467,184
Supplies & Services	(\$73,024)	(\$564)	(\$764)	\$0	(\$74,352)	(\$116,947)	\$42,595
Public Works	<u>(\$195,690)</u>	<u>\$0</u>	<u>(\$2,867)</u>	<u>\$0</u>	<u>(\$198,557)</u>	<u>(\$285,205)</u>	\$86,648
Total Expense	(\$669,609)	(\$12,812)	(\$65,355)	(\$132,834)	(\$880,610)	(\$1,477,037)	\$596,427
Net Income	(\$87,679)	(\$12,812)	(\$52,979)	(\$132,834)	(\$286,304)	(\$726,963)	\$440,659
Cost Recovery	87%	0%	19%	0%	67%	51%	17%
Lane Hours	56,959.50	-	NA	NA	56,959.50	59,239.20	(2,279.70)
Revenue / Lane Hour	\$10.22	NA	NA	NA	\$10.22	\$36.93	(\$26.71)
Cost / Lane Hour	(\$11.76)	NA	NA	NA	(\$11.76)	(\$64.63)	\$52.88
Net Income / Lane Hour	(\$1.54)	NA	NA	NA	(\$1.54)	(\$6.63)	\$5.09