



Total AC  
Lane  
hours:  
5852

## November 2025 Report

Aquatics Center Instructional Programming		Lane Hours	\$	Number of Participants	Unique participants
Contract Classes					
	Naomi's Hiit Water Aerobics	160	\$ 7,072.00	469	85
	Swim With Me	8	\$ 1,560.00	5	5
	Fluid Movement	30	\$ 945.00	7	
Swim Lessons					
	Group	56	\$ 724.00	30	30
	Semi-Private and Private	0	\$ -		
	Thanksgiving Break Aquatics Camp	24	\$ 718.75	17	17
<b>Totals</b>			<b>\$ 11,019.75</b>	<b>511</b>	

Aquatics Center Public Drop In Programming			\$	Number of Customer Lane Uses	
Public Swim					
	Reservations	5068	\$ 9,051.00	5676	764
	Lap Swim Drop in	470	\$ 907.00	298	134
	Recreation Swim	36	\$ 684.00	191	52
<b>Totals</b>			<b>\$ 10,642.00</b>	<b>6165</b>	

Annual Membership Sales at the Aquatics Center			\$	Memberships sold	
Wiseburn Rec IDs	Adult ID		\$ 75.00	5	
Wiseburn Rec IDs	Senior ID		\$ 10.00	2	
Wiseburn Rec IDs	Youth ID		\$ 50.00	5	
Wiseburn Rec IDs	Infant ID		\$ -		
<b>Totals</b>			<b>\$ 135.00</b>	<b>12</b>	

El Segundo Rec IDs	Adult ID		\$ 30.00	3	
El Segundo Rec IDs	Senior ID		\$ 35.00	7	
El Segundo Rec IDs	Youth ID		\$ 10.00	1	
El Segundo Rec IDs	Infant ID		\$ -	0	
<b>Totals</b>			<b>\$ 75.00</b>	<b>11</b>	

Membership Sales			\$	Passes Purchased to use towards Lane Rentals	
El Segundo Resident Punch Passes					
	10 Punch Pass		\$ 98.00	3	
	20 Punch Pass		\$ 246.00	3	
	30 Punch Pass		\$ 450.00	6	
El Segundo Resident Membership Passes					
	Annual		\$ 300.00	1	
Wiseburn Resident Punch Passes					
	10 Punch Pass		\$ 27.00	1	
	20 Punch Pass		\$ 50.00	1	
	30 Punch Pass		\$ 395.00	4	
Wiseburn Resident Membership Passes					
	Annual		\$ -		
Non-Resident Punch Passes					
	10 Punch Pass		\$ 786.00	14	
	20 Punch Pass		\$ 773.00	9	
	30 Punch Pass		\$ 3,749.00	29	
Non-Resident Membership Passes					
	Annual		\$ 4,400.00	8	
<b>Totals</b>			<b>\$ 11,274.00</b>	<b>79</b>	

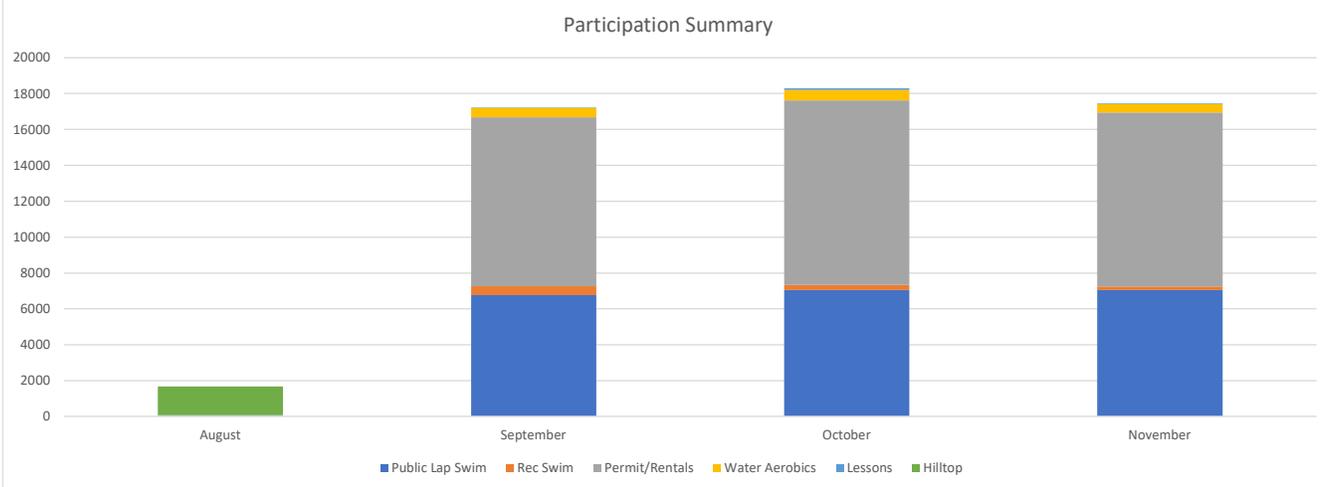
Aquatics Center Permit Groups		Lane Hours	\$	Estimated Participants (4 to 5 per lane)
Beach Cities Alpha		1362.00	\$ 23,076.00	5448
SCAQ		400.50	\$ 7,209.00	1602
South Bay United		617.00	\$ 6,046.00	1851
Tower 26		93.50	\$ 1,683.00	280.5
Trojan		140.00	\$ 490.00	280
Coastal		120.00	\$ 1,176.00	240
<b>Totals</b>		<b>2733.00</b>	<b>\$ 39,680.00</b>	<b>9701.50</b>

Events + Special Programming			\$	Number of Participants
USA Triathlon Practice			\$ 1,440.00	60
<b>Totals</b>			<b>\$ 1,440.00</b>	<b>60</b>

<b>Total Revenue</b>		<b>Estimated Amount of Visitors in November</b>	
<b>TOTAL \$ 74,265.75</b>		<b>16539.50</b>	

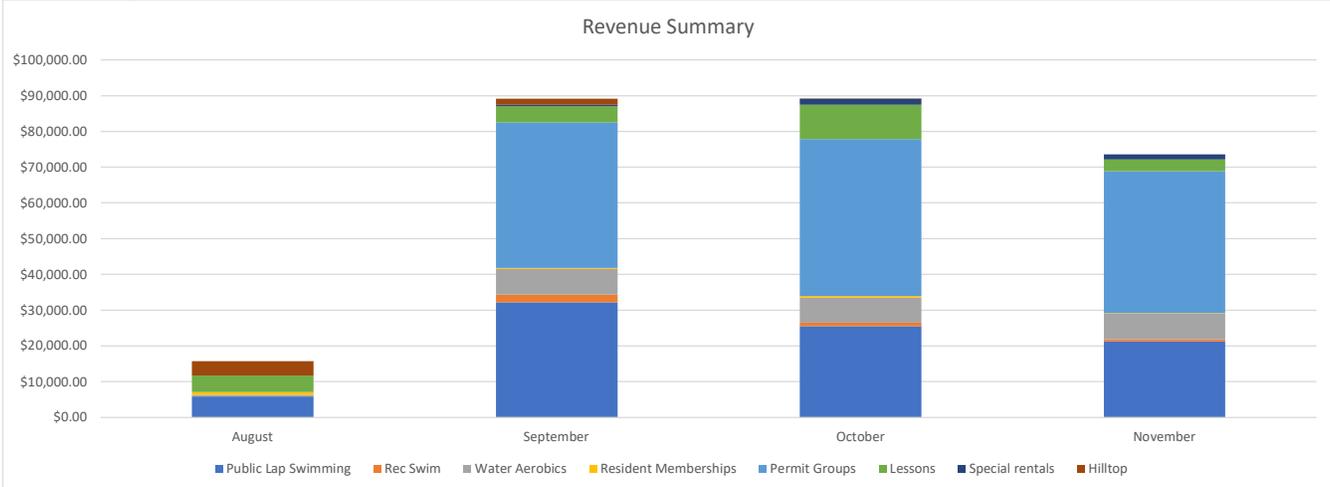
Monthly Statistics	August		September		October		November	
	Revenue	Participation	Revenue	Participation	Revenue	Participation	Revenue	Participation
Water Aerobics	\$ 416.00	38	\$ 7,144.00	508	\$ 7,006.00	570	\$ 7,072.00	469
Lesson Programming	\$ 4,632.30	54	\$ 4,552.00	13	\$ 9,539.00	96	\$ 3,229.00	42
Lap Swimming	\$ 5,908.00	0	\$ 32,222.00	6777	\$ 25,475.00	7059	\$ 21,232.00	7059
Family/Rec Swim	\$ -	0	\$ 2,128.00	482	\$ 1,045.00	274	\$ 684.00	191
Annual Membership Sales	\$ 765.00	63	\$ 330.00	34	\$ 460.00	40	\$ 210.00	23
Rentals/Permit Groups	\$ -	0	\$ 40,639.20	9424.5	\$ 43,890.80	10296	\$ 39,680.00	9701.5
Special Events/Rentals	\$ -	0	\$ 488.00	37	\$ 1,701.00	190	\$ 1,440.00	60
Hilltop	\$ 3,971.00	1,576.00	\$ 146.00	30.00	\$ -	-	\$ -	-
	<b>\$15,692.30</b>	<b>1,731</b>	<b>\$87,649.20</b>	<b>17,306</b>	<b>\$89,116.80</b>	<b>18,525</b>	<b>\$73,547.00</b>	<b>17,546</b>

**Participation Summary**



**Total Participation August-November 55,107**

**Revenue Summary**



**Total Revenue August-November \$266,005.30**

## FY 2025-2026 November Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted
Permit Group	\$51,381	\$0	\$0	\$0	\$51,381	\$55,650
Instructional Programming	\$11,020	\$0	\$0	\$0	\$11,020	\$18,182
Drop-In Programming	\$21,916	\$0	\$0	\$0	\$21,916	\$29,291
Other Revenue	<u>\$1,440</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$1,440</u>	<u>\$0</u>
Total Revenue	\$85,756	\$0	\$0	\$0	\$85,756	\$103,123
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total
Employee-Related	(\$79,981)	(\$2,131)	\$0	(\$20,106)	(\$102,217)	(\$111,575)
Supplies & Services	(\$8,852)	(\$97)	\$0	\$0	(\$8,949)	(\$12,478)
Public Works	<u>(\$14,242)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$14,242)</u>	<u>(\$29,592)</u>
Total Expense	(\$103,075)	(\$2,228)	\$0	(\$20,106)	(\$125,409)	(\$153,645)
Net Income	(\$17,318)	(\$2,228)	\$0	(\$20,106)	(\$39,652)	(\$50,522)
Cost Recovery	83%	0%	NA	0%	68%	67%
Lane Hours	9235	0	NA	NA	9235	9085.5
Revenue / Lane Hour	\$9.29	NA	NA	NA	\$9.29	\$11.35
Cost / Lane Hour	(\$11.16)	NA	NA	NA	(\$11.16)	(\$13.67)
Net Income / Lane Hour	(\$1.88)	NA	NA	NA	(\$1.88)	(\$2.32)

## FY 2025-2026 July-November Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted
Permit Group	\$160,240	\$0	\$0	\$0	\$160,240	\$162,338
Instructional Programming	\$44,309	\$0	\$0	\$0	\$44,309	\$59,593
Drop-In Programming	\$88,694	\$0	\$12,377	\$0	\$101,071	\$106,158
Other Revenue	<u>\$4,004</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$4,004</u>	<u>\$0</u>
Total Revenue	\$297,247	\$0	\$12,377	\$0	\$309,623	\$328,088
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total
Employee-Related	(\$250,393)	(\$7,342)	(\$424,524)	(\$93,907)	(\$776,166)	(\$599,814)
Supplies & Services	(\$33,237)	(\$379)	(\$764)	\$0	(\$34,381)	(\$65,336)
Public Works	<u>(\$79,460)</u>	<u>\$0</u>	<u>(\$2,867)</u>	<u>\$0</u>	<u>(\$82,327)</u>	<u>(\$152,457)</u>
Total Expense	(\$363,090)	(\$7,721)	(\$428,155)	(\$93,907)	(\$892,873)	(\$817,606)
Net Income	(\$65,843)	(\$7,721)	(\$415,779)	(\$93,907)	(\$583,250)	(\$489,518)
Cost Recovery	82%	0%	3%	0%	35%	40%
Lane Hours	28919.5	0	NA	NA	28919.5	26912
Revenue / Lane Hour	\$10.28	NA	NA	NA	\$10.28	\$11.73
Cost / Lane Hour	(\$12.56)	NA	NA	NA	(\$12.56)	(\$23.08)
Net Income / Lane Hour	(\$2.28)	NA	NA	NA	(\$2.28)	(\$11.35)